

Summer is Here !!



Summer 2008

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Summer is here and like nature, Wellington is bust'n out all over with new products and features important to every ATM owner. Our WebGateway Internet product, now over 2 years old, is providing over 100 ATM locations nationwide with the speed, convenience, and cost savings of direct Internet access.

Introduced in January, our newest CellGateway Product allows ATM owners nationwide to operate their ATM(s) utilizing local Cellular Phone technology. You are no longer bound by physical telephone hard wires. This will enable

you to operate your ATM Machine almost anywhere in the United States, including Alaska and Hawaii. Just about anywhere that has electricity and ATM users!

Wellington's newest ATM Feature is called ATM Terminal Watch. For only \$7.50 per month, our Terminal Watch system automatically notifies you via e-mail and cell phone text messaging whenever your ATM is not doing ATM transactions over an owner defined period of time. Initially developed with large volume ATM locations in mind, we are finding that many

slower locations are transaction dependent and enjoy the freedom of knowing their ATM transactions are being automatically monitored 24 hours a day, 7 days a week including holidays. (smaller casinos for example).

If you have interest in any of our communications products or to sign up for our Terminal Watch System just contact Wellington's **Mark Hansen at 800-494-6984**, and begin enjoying the cost savings benefits of Wellington's advanced technologies tomorrow!

Name Product, New Name, New ATM

Wellington Technologies, Inc., is proud to announce the arrival of our newest members of the Wellington Cash Dispenser series. Now offering the flexibility to choose the dispenser capacity for your individual business needs. The Wellington ODYSSEY 1000 features a Puloon LCDM-1000-note capacity dispenser designed with molded guides and paths to minimize bill jams and a medium capacity cassette perfect for daily self loading. The ODYSSEY 2000 incorporates the De La Rue 1700 2000 note capacity dispenser, known throughout the industry as the "Workhorse" for high volume retail ATM's Beyond the dispenser offering, the

ODYSSEY has the addition of a Hecon high-speed thermal printer for even faster transaction completion. The self-feeding feature makes loading receipt paper effortless. The Wellington ODYSSEY series machines are designed from the ground up to be easily installed and repaired. Wellington's self-loading daily Cash philosophy provides you with increased profitability and the lowest operating cost in the ATM industry. The new ODYSSEY is Wellington's most recent innovation. A Wellington ATM is simple to maintain, simple to use and simply affordable.

Security Suggestions for Safeguarding your ATM!!

1. Insure the ATM is bolted down with a least 2 anchor bolts, 4 are recommended.
2. Remember to leave the door standing open after hours, and put a sign on the ATM stating that all cash has been removed at close of business.
3. Tip Alarm Systems will activate an audible siren whenever the protected equipment is tilted in any direction, 10-45 degrees.

New National Sales Manager

Wellington is happy to announce the addition of Bob Carr, as our New National Sales Manager. Bob comes to Wellington Technologies after 17 years in the Auto Industry in Montana. Bob is able to bring new ideas, a fresh approach to business and over 25 years of varied Sales and Sales Management experience. Please give Bob a call at 1-800-494-6984. Bob will appreciate the opportunity to get acquainted and help you with any questions you may have concerning Wellington ATM's!!



ATM INNOVATIONS

Wellington Technologies, Inc. is proud to announce the continuance of 3 Gateway innovations to help simplify your ATM life. WEB GATEWAY now connects your ATM to the INTERNET, which reduces transaction time by 1/3rd and reduces Reg-E Claims. WEB GATEWAY DIAL BACK-UP, in addition to all WEB GATEWAY benefits, will automatically switch to regular phone lines with no loss of service if INTERNET is down. CELL GATEWAY uses CELL Phone for communications which allows for easy applications for off-site shows, exhibits or demonstrations where phone service is not available. These latest innovations were designed with complete

Customer Satisfaction in mind. Wellington Technologies, Inc., also offers ATM ASSIST and ATM WATCH. ATM ASSIST allows internet access to your ATM within 10 seconds and ability to tie machines together. ATM ASSIST monitors your ATM Vault Cash level. ATM WATCH will notify your Cell phone when your ATM has not performed a transaction in a specified time span. ATM management just got a lot easier!!

WELLINGTON'S ANNUAL CUSTOMER SURVEY!

WARRANTY NEWS



Over the past 14 years, your Wellington Team has worked hard to deliver the best customer service and products in the ATM industry. The way we maintain our tradition of delivering highly reliable ATM equipment and award winning customer service is to ask you how we are doing. Wellington uses your comments and suggestions to continually make improvements in our products and how we deliver customer service.

Over the next few months we will be contacting you to ask a few short questions that help us evaluate both our customer service levels and product changes you would like to see. We are asking for only a few moments of your time to help improve our company and your service.

The Wellington Team values every comment and suggestion no matter how great or small. Thank you for your past contributions.

The Wellington extended parts warranty program has been developed to be affordable and available on EVERY Wellington ATM regardless of age.

To find out more about this exciting program, please contact MARK HANSEN or BOB CARR, at 1-800-494-6984. Thank you for your parts warranty requests and suggestions. Wellington expands its products and services based upon your requirements, suggestions and needs.

New Lit ATM Topper Sign Available !



Previously, our ATM design team purposely omitted designing a lighted ATM topper sign because most store owners felt they did not want the ATM machine signage blocking their view of their refueling area in order to closely monitor attempted drive-offs. While many ATM owners did not want a sign package, many of you started requesting it. So Wellington introduced a double sided lit topper sign in late 2007. It has been a huge success !

Our Summer ATM Sales Special includes the new lit sign on the Odyssey ATM but you can purchase the double lit sign package for your Wellington ATM for only \$149 plus shipping. Drill two small holes in the top of your Wellington ATM and the double lit sign attaches in seconds. It's quick and easy (as always).

Call Mark Hansen to order yours today ! 800-494-6984

THANKS AND WELCOME!!!!!!

On behalf of the entire staff at Wellington Technologies, we want to welcome you to Wellington's quarterly "Got News" newsletter.

Wellington "Got News" newsletter is a continuing service commitment from Wellington Technologies, your ATM value leader !